NEXTIRS

DAILY EDITORIAL ANALYSIS

TOPIC

POWER AND PITFALLS OF DIGITAL INFLUENCE

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Context

Social media and digital platforms have transformed communication by enabling mass outreach, empowering
individuals, and fueling the creator economy. However, they also amplify misinformation, manipulation, and
ethical dilemmas, necessitating a balanced governance framework.

Landscape of Digital Influence in India

- Widening Internet Base: As per the Internet in India Report 2024, the country has 886 million active internet
 users (8% YoY growth), expected to cross 900 million by 2025. Rural India leads with 488 million users,
 forming 55% of the total user base.
- Rise of Indic Language Users: Over 57% of urban users prefer content in regional languages, driving deeper digital penetration.
- Third-Largest Digital Economy: State of India's Digital Economy Report 2024 places India third globally in digitalization and 12th among G20 nations for user-level digital adoption.

Power and Reach of Digital Influence

- Creator Economy: Digital creators influence over \$350 billion in annual consumer spending—projected to cross \$1 trillion by 2030. Platforms like YouTube, Instagram, and Al-driven short-form videos shape consumer choices.
- **Brand and Market Evolution**: Influencer marketing is replacing traditional ads. Live commerce, virtual gifting, and paid subscription models are reshaping revenue generation.
- **Digital Politics**: Platforms are central to political campaigns, shaping public narratives and voter behavior. However, they also fuel misinformation, risking electoral integrity.
- **Online Activism**: Movements for climate justice, gender rights, and marginalized voices are amplified via digital platforms, promoting inclusive discourse.

Challenges and Ethical Concerns

- **Misinformation and Deepfakes**: India is among the most vulnerable countries to misinformation (WEF Global Risks Report 2024). Al-generated content and clickbait tactics blur truth and fiction.
- **Digital Divide**: Marginalized groups face exclusion due to complex KYC norms and poor digital access. The **Supreme Court recently upheld digital access as a fundamental right**, underlining the need for inclusivity.
- Political Polarization: Unchecked digital influence can deepen societal divides and manipulate democratic discourse.
- **Unregulated Influencer Marketing**: Misleading endorsements, especially in health and finance, are rising without adequate disclosure or regulation.

Legal and Ethical Frameworks

- Constitutional Safeguards:
 - Article 19(1)(a) guarantees free speech with reasonable limits under Article 19(2).
 - SC rulings assert that free speech excludes misinformation and harmful content.
- **Consumer Protection Act, 2019**: Holds influencers accountable for misleading promotions; mandates transparency in advertisements.
- IT Act, 2000 and Intermediary Rules (2021):
 - Sections 66 & 67 penalize harmful content.
 - Guidelines require platforms to moderate unlawful content and ensure grievance redress.



 Advertising Standards Council of India (ASCI): Provides ethical codes for influencer marketing, though non-binding, with limited enforceability.

Way Forward: Responsible Digital Influence

- **Transparent Content Creation**: Influencers must prioritize authenticity over sensationalism, especially in health, education, and finance sectors.
- **Stronger Regulation and Enforcement**: Convert ASCI guidelines into binding norms. Enhance Al-based content monitoring.
- **Digital Literacy and Critical Thinking**: Encourage users to verify sources, question narratives, and practice responsible sharing.
- **Bridging the Digital Divide**: Ensure inclusive digital infrastructure and simplified access for marginalized communities.

Conclusion

- Digital influence is both a democratizing force and a source of distortion. Its ability to shape consumer behavior, public opinion, and activism must be balanced through robust regulations, ethical standards, and inclusive digital ecosystems.
- A rights-based, accountable, and transparent framework is essential to harness its transformative potential while mitigating the risks of misinformation and manipulation.

Source: TH

Mains Practice Question

[Q] How does digital influence shape public opinion, consumer behavior, and social activism, and what are the ethical challenges and regulatory concerns in balancing its power with responsible content creation?

